

**UBNS** ▲

**UBNS Style Ltd.** ▶▶▶

# COMPANY PROFILE

**EST.2010**

**PRESENTATION**

<https://ubnsstyleltd.com>



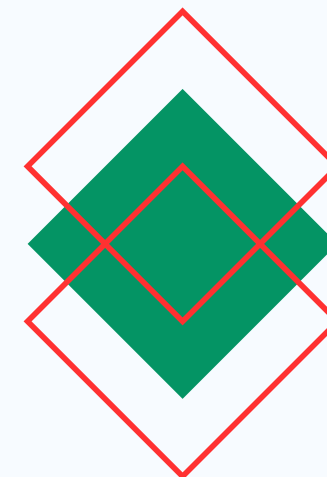


# WELCOME TO OUR COMPANY

## About US

UBNS has been the main clothing business since 2010. UBNS is a buying agent & owns a manufacturer unit superior in high-quality apparel, including [woven, knit & sweater of your specific products or niches], designed to help retailers like you stay ahead of current fashion trends. With over 20 years of experience, we are committed to sustainability and decent manufacturing, holding certifications like GOTS, ISO, SEDEX, WRAP Platinum, and OEKO-Tex.

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## WHAT WE DO

UBNS is a premium-quality stylish apparel sourcing & manufacturing company in Dhaka, Bangladesh. It has been an established clothing business since 2010. The main role is a buying agent & owns a manufacturing unit superior in high-quality apparel, including (Woven, Knit, & Sweaters), specific products or niches. We have an energetic and dedicated team who are always ready to execute your valuable orders. This team is designed to help buyers, importers, retailers & wholesalers like you stay ahead of current fashion trends. With over 20 years of experience, we are committed to sustainability and decent manufacturing and strong apparel sourcing.

We are always in touch with new international fashion forecasts & fully aware of overseas markets' customers' needs. Our R&D departments & professional teams continuously follow new fashion & market demands. Our main focus is the identify the right fabric, trims & accessories sourcing for better quality products. And maintain the proper production planning to ship on time. Our target is to give our customers the best price. We have a strong factory link to execute any clothing items. Also, have a reliable source of raw materials like fabric, trims, accessories & other elements. We are always ready to take on any challenge to fulfil your requirements for all sorts of the best quality garments. UBNS is always on behalf of the customer representative to execute on-time, quality shipments. As well, Holding certifications like GOTS, ISO, SEDEX, WARP Platinum, and OEKO-TEX.

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## MESSAGE OF MANAGING DIRECTOR

The thing is with enormous pride and enthusiasm that I extend my warmest greetings on behalf of UBNS to all of you. Our clothing journey is dynamic all over the world. Fashion of garment sourcing and manufacturing has been driven by a singular vision. The most reliable and innovative partners are retailers, importers, e-commerce, and wholesalers.

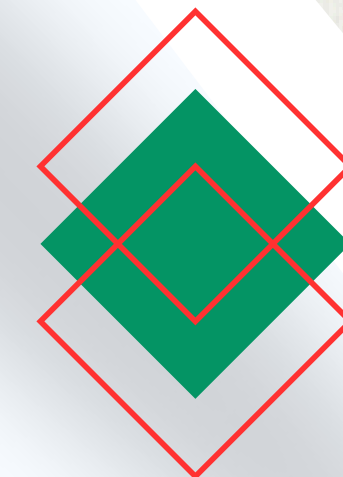
For 22 years, we have been at the forefront of the garment factory & buying house industry in Dhaka, Bangladesh. Our commitment is built on a solid foundation of excellence in quality. The practices of ethical and unparalleled customer satisfaction. We are always following to understand the global apparel fashion market demand. And leverage our deep expertise and widespread network of trusted manufacturers & suppliers. UBNS is a robust supply chain management for garments delivered. Hence, to meet international buyer standards.

Our company believes in fostering strong partnerships of collaboration. A more experienced, dedicated team works diligently to ensure seamless quality execution. Also, offering flexible solutions, tailored to your unique standard of products. Have a strong focus on high-volume production, specialised designs, or sustainable sourcing options. We are similarly committed & prepared to provide efficient, cost-effective, and high-quality solutions.

UBNS is incredibly proud of the relationships. We try to build of trust with our clients worldwide. We are constantly striving to innovate and adapt to evolving market trends. We are passionate about the garments. we help create and are committed to contributing positively to the garments industry.

I invite you to explore our website to learn more about our capabilities and see how. UBNS can be your trusted partner in bringing your apparel visions of fashion. Thank you for considering & look forward to the opportunity of build a successful partnership with you.

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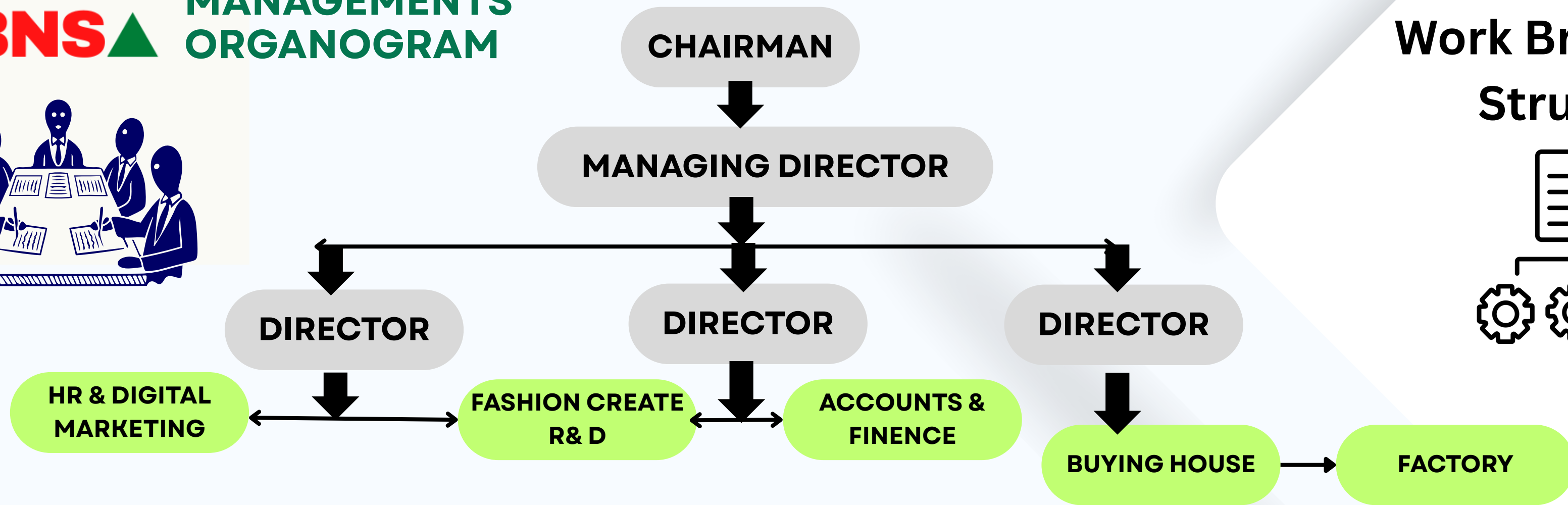
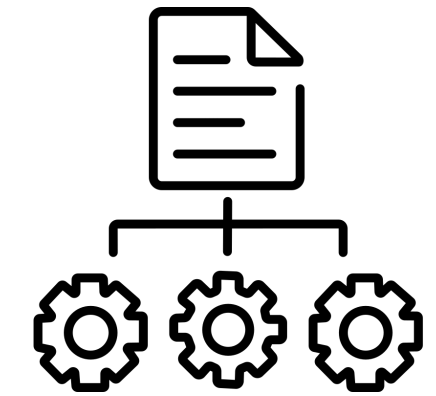




# MANAGEMENTS ORGANOGRAM



## Work Breakdown Structure



### OUR COMPANY PROFESSIONAL MANagements



**MD. SAKIB KHAN ONI**  
Chairman



**MD. ABDUL ALIM**  
Managing Director



**SIUM KHAN**  
Director

**HR & DIGITAL  
MARKETING**



**MD. NASIR UDDIN**  
Director

**BUYING HOUSE &  
FACTORY**



# OUR CORE TARGET

## VISSIONS

Ensuring and empowering clothing businesses worldwide. Our core target is to be one of the most successful buying houses & respected garment manufacturers in Bangladesh.

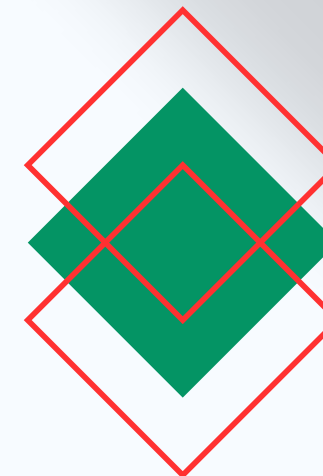
## MISSIONS

We empower clothing retailers, importers, and wholesalers to help them grow their business with our full stack of solutions. The main core is employment to increase social work to develop our remote area.

Also, we are striving to pay full attention to our valuable customers for their required quality standard and on-time shipment. And make sure of a green atmosphere for a clean & safe environment. We are trying to achieve our goal. Not only to achieve the gold for our individual customers, but also to create a clear image of the Bangladeshi brand to rest of the world.

**CUSTOMER DEFINE** We believe that the customer is the heart of the business. So, respect & serve them from our deep hearts. Also, maintain to priority on courtesy and kindness. Appreciation of diverse connections to share with our customers.

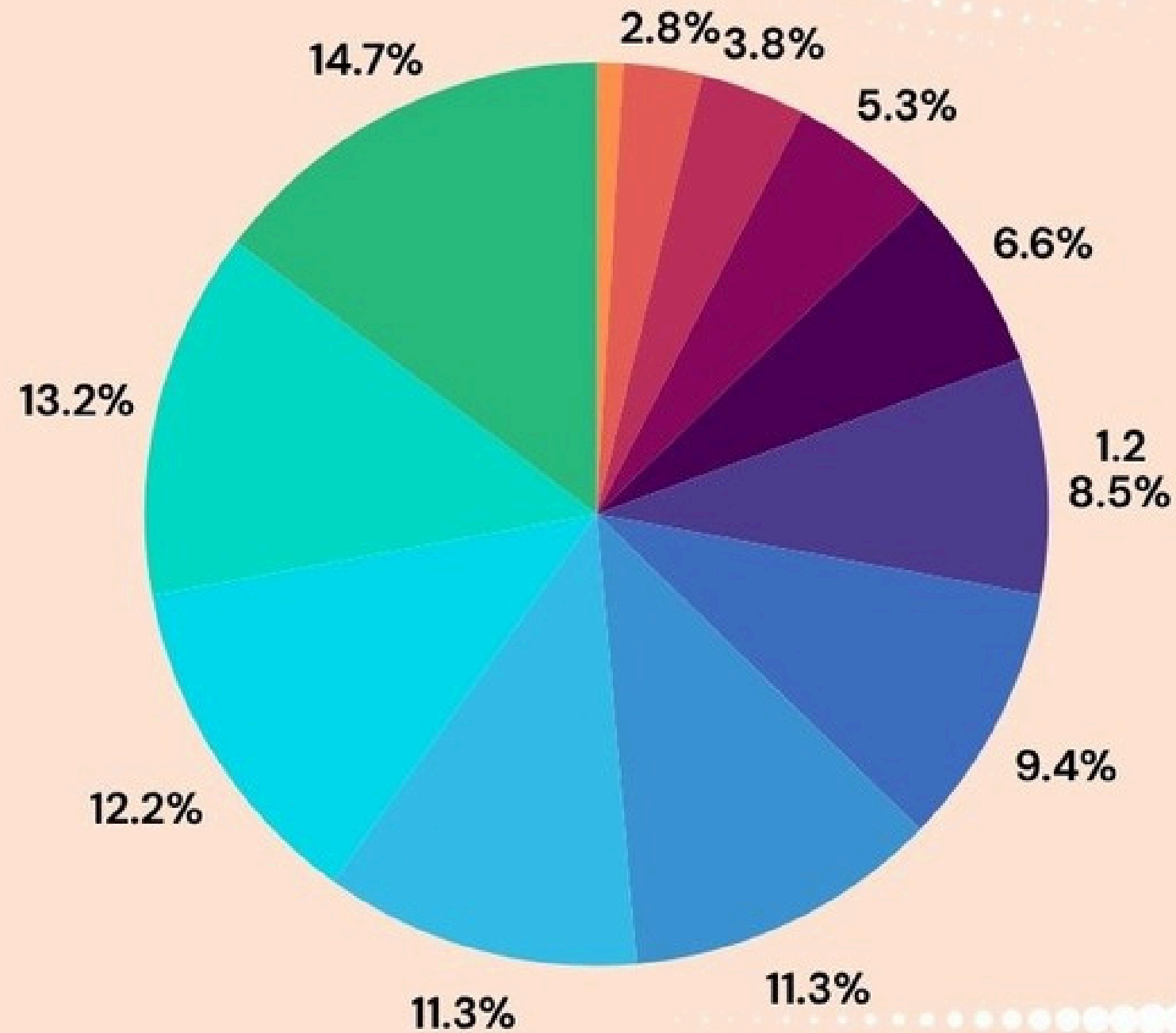
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## YEARLY TURN OVER

- Year-2010
- Year-2011
- Year-2012
- Year-2013
- Year-2014
- Year-2015
- Year-2016
- Year-2017
- Year-2018
- Year-2019
- Year-2020
- Year-2021
- Year-2022
- Year-2023
- Year-2024



## Professional Supplier Credibility:

All Team: UBNS is developing a team that takes great care to ensure the quality, desired weight, construction, and colour. We evaluate the capacity and capability of every factory. Also, check environmental control, safety laws, labour practices, and adherence to labour laws. We make sure that Our supplier can meet our requirements when it comes to reaching the average number of pieces produced as per the buyer's requirement, within a given period to meet the schedule.

## Sourcing:

UBNS maintains strong, exclusive relationships with many of the yarn and fabric mills and the accessories suppliers. Upon placement of orders, we check the right way and control the quality of all garment inputs such as yarn, fabric, accessories, labelling and coordinate the timing of their procurement and their timely delivery. We let buyers choose and decide what kind of accessories and labels to use, as far as style, color, design, etc.



## Quality Control

Our Quality Controllers visit the factory regularly to make sure we meet our buyers' requirements. Our quality control personnel are stationed at all manufacturing sites to ensure that all Production will meet to buyer's requirements. We always want to deliver satisfaction to our customers; we monitor the order from the sourcing of raw materials and accessories to production and up to the final shipment of goods. We also monitor and report the status of the order to the buyer with systematic follow-up at every. Packing: Only approved goods are packed, and the buyer is assured of getting quality merchandise. Care is also taken to see whether all the packing instructions of the buyer are respected. Shipment & Cargo Handling: All shipping documents are reviewed and verified as per the buyer's instructions. All Cargo is handled by a reputable forwarder to obtain correct information regarding ETD and ETA of vessels, because time delivery is as important for us as it is to the buyer.

## Social & Environmental Compliance

Implement Group social and environmental compliance programs. Responsible for the ongoing development and coordination of a comprehensive social compliance program

- Monitor program adherence according to the company's code of conduct and local regulatory requirements
- Communicate with the Government, non-governmental organisations, and other external parties
- Develop training programs for internal staff and external vendors with the goal of promoting a healthy compliance culture across the company's complete supply chain
- Conducting factory compliance audits, investigation of work incidents and providing innovative recommendations for sustainable solutions.

## Sourcing, Product Development and Merchandising:

Source and develop new supplier based on product nature and requirements.

- Product development based on customer's choice and requirement.
- Ensure and build up good relationship with existing and new suppliers.
- Supplier allocation based on Product design and performance requirements, Country that is specialist in the products, Supplier performance, Lead-times for development and production, Capacities available, Social & Technical compliance.
- Create critical path and ensure adherence for all developments in terms of clients orders and new product development.
- Research and establish potential suppliers for new products.
- Ensure pricing is negotiated to be the best suit for the company.
- Order prototype, photo and salesman samples, ensure quality and delivery correct with support of the production and quality team.
- Check and comment on samples (Proto, Sealing, Size Set, PP (Pre-Production) samples in terms of measurements, workmanship, style and fit in a written form to confirm before start of production in collaboration with customer and local team.
- Ensure that the suppliers have technical capability to produce garments to the company standards.





## Planning and Quality Assurance:

### Supply Chain: Production and Quality Assurance

- Responsible for order confirmation to final inspection of product, ensuring production plans are achieved
- Deviations to be highlighted to the Business Units accordingly
- Creating product files that allow QC to conduct final inspections at the supplier
- To schedule the QC to visit factories to conduct the final inspection before the agreed CSD
- Conducting in-house lab tests and colour control for all orders
- Weekly regional production status recap and monitoring
- Conduct factory assessments based on the minimum Requirements for the supplier. Agree with the action plans for improvement.
- Implement the company's quality standards and define AQL inspection methods.

## Planning, Production:

### Supply Chain: Planning

- Reserve capacities with suppliers based on forecasts from the Business Units in collaboration with the merchandising team
- Monitor capacity utilization to ensure no overloading at any supplier
- Purchase order placement—CSD (confirmed shipment date) are line with agreed dates
- Negotiate any deviations to optimum delivery
- Hand over all confirmed orders to the Production Manager for delivery follow-up.

## Logistics and Shipments:

### Logistics and Shipments:

#### Supply Chain: Logistics and Shipments

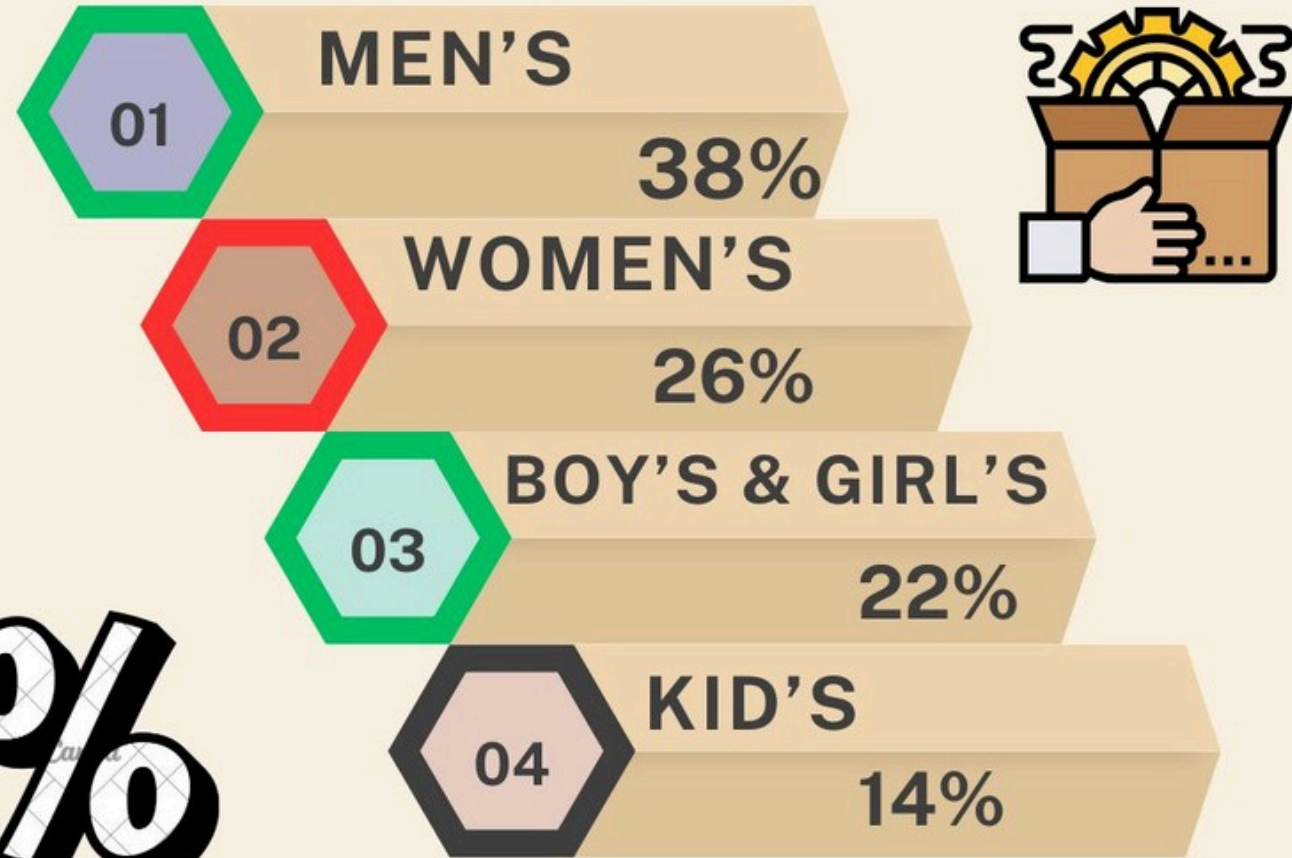
- To ensure Business Units are fully aware of the status of their orders as follows:
  - Early shipment, On time shipment, Late shipment
  - Out of tolerance + or – Quantity
  - Mode of shipment—sea or Air
  - Receive any changes to confirmed orders, implement them with the supplier, and provide feedback to the business units accordingly.
- Receive, check and dispatch on a timely basis all shipment documents from the Suppliers.
- Working with freight forwarders to ensure logistics are without problems.



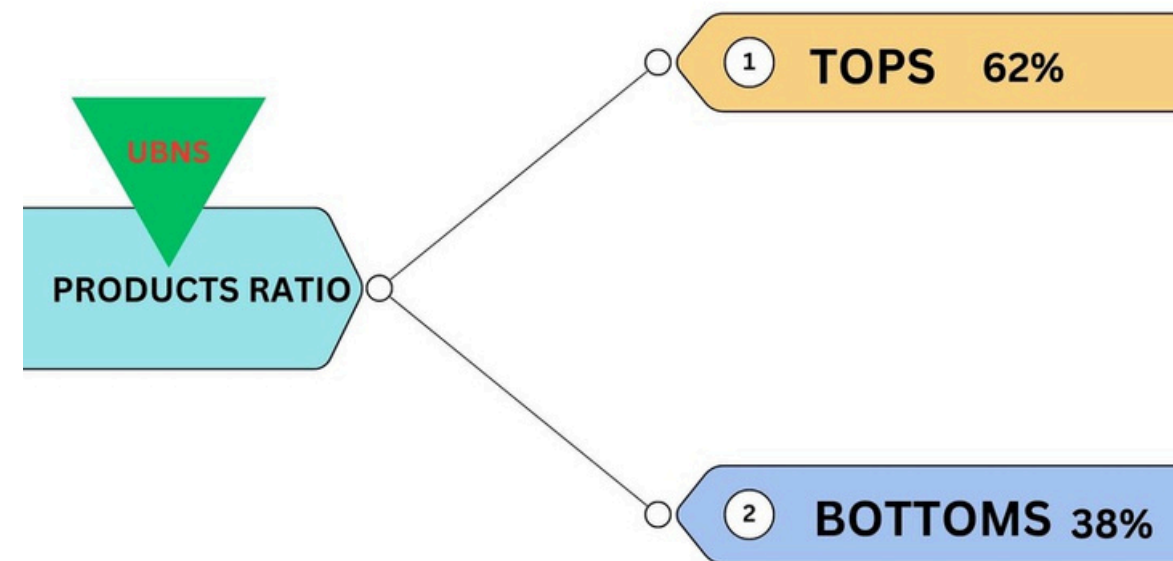
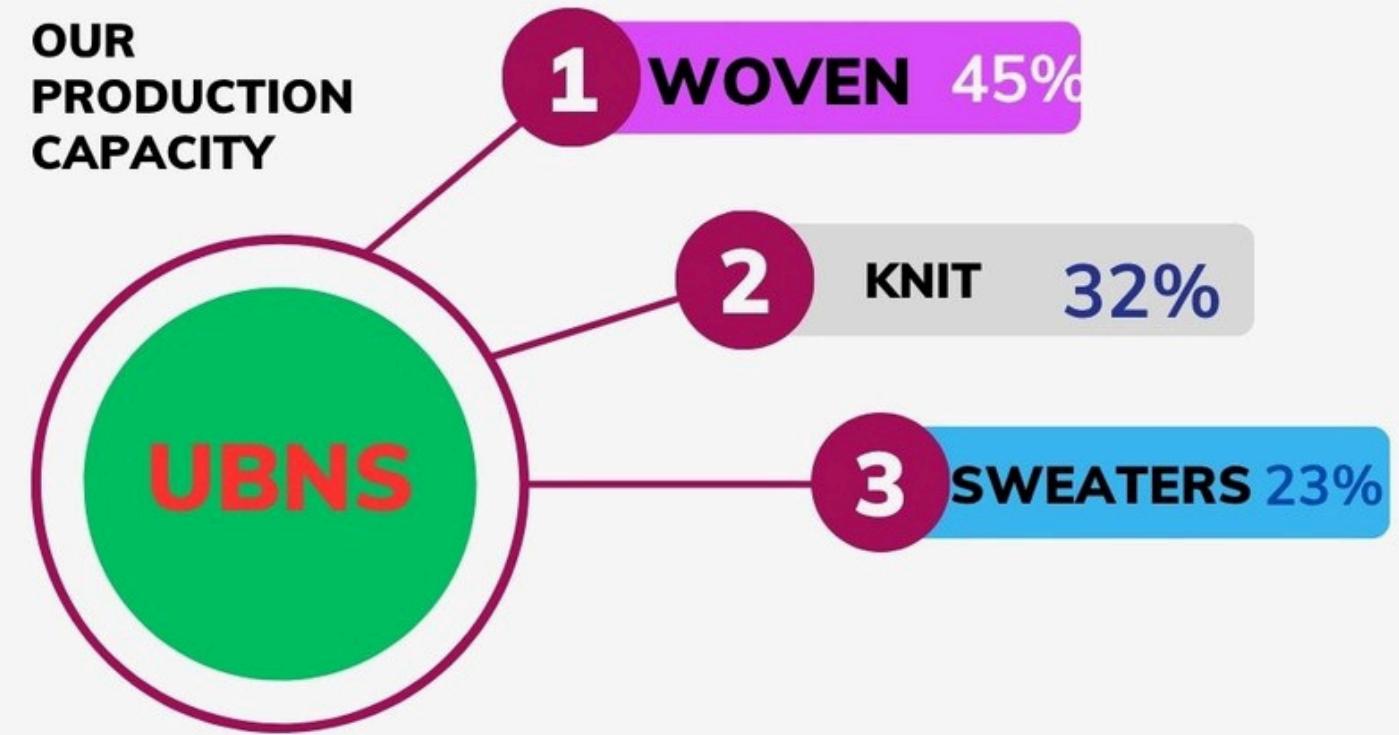
# OUR PRODUCTIONS CAPACITY



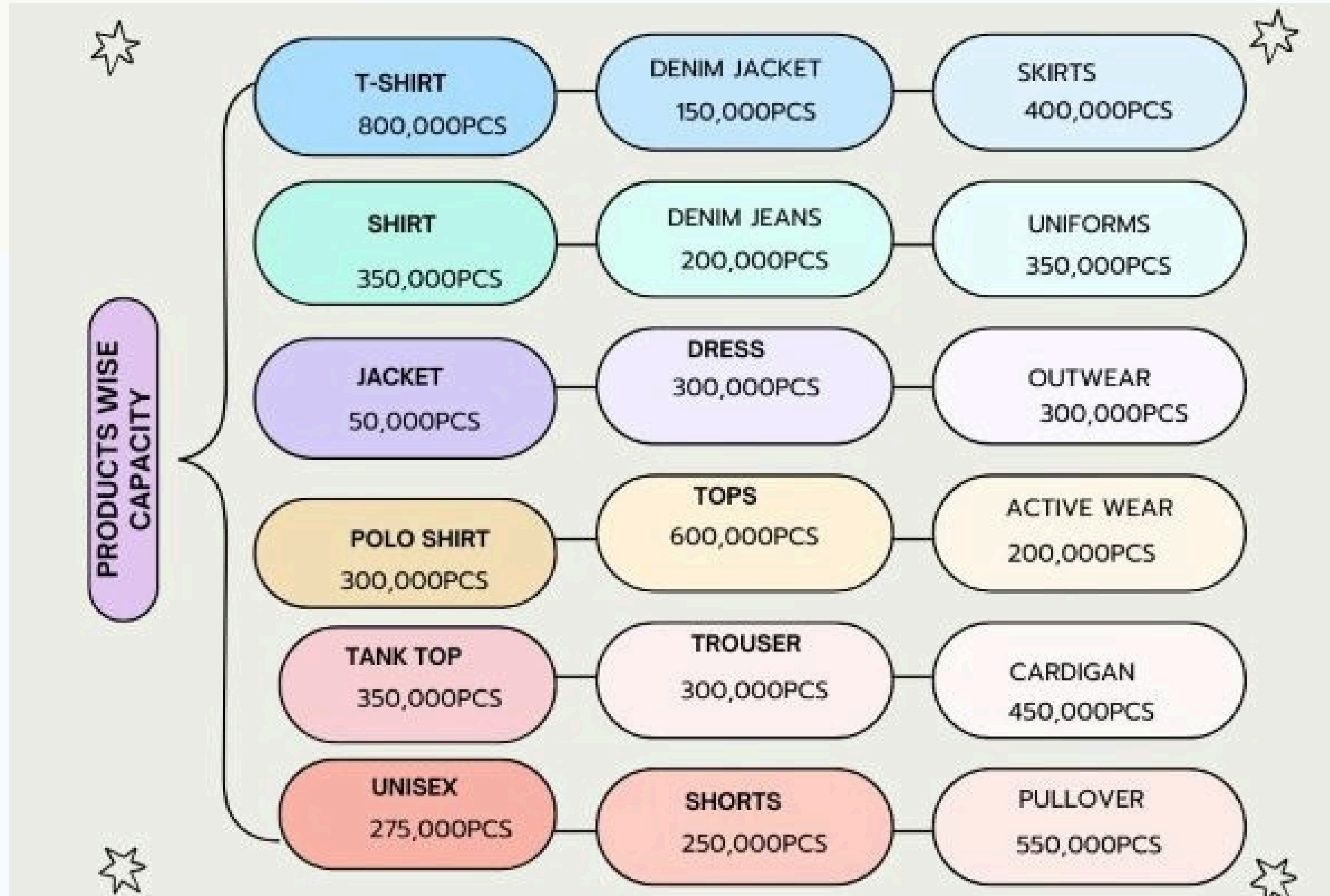
## DEPARTMENT WISE PRODUCTION



## OUR PRODUCTION CAPACITY



## OUR PRODUCTION CAPACITY



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**WOVEN**



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**KNIT**

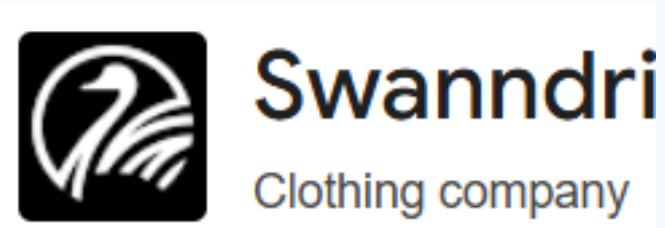


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# SWEATERS



# SOME OF OUR MAJOR CUSTOMERS



# CERTIFICATIONS



# UBNS COMPANY

- Corporate Name: UBNS Style Ltd.
- Year of Establishment: 26th June 2010
- Type of Business: Export Buying House and Manufacturing of Clothing
- Number of employees: Buying House, 45 people; factory workers: 452
- Payment terms: **At sight, LC or TT**
- Delivery: 60-120 days (negotiable)
- MOQ: 1,000 pieces or a small to big quantity, depending on the product.

## BANK DETAILS

- Beneficiary address: Ka-86/c, Kuril, Bishaw Road, Vatara, Dhaka-1229, Bangladesh
- Contact person: Md. Nasir Uddin
- Contact person e-mail: [info@ubnsstyleltd.com](mailto:info@ubnsstyleltd.com)
- Bank name: **United Commercial Bank PLC**
- Bank address: House-06, Block-A, Bashundhara Main Road, R/A, Vatara, Dhaka-1229, Bangladesh.
- SWIFT code: **UCBLBDDH**
- Account Name: **UBNS Style Ltd.**
- Account Number: **7022141000000078**





# Thank You



## CONTACT US



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